Power Equipment

Solar's New Pecking Order: ALMM Draws the Line

Sudhanshu Bansal
sudhanshu.bansal@jmfl.com | Tel: (91 22) 66303128

The cell mandate is here, and it will change everything. Effective 1st Jun'26, every major solar project in India must source cells from the ALMM List-II enlisted domestic manufacturers, with limited relief for under-construction projects meeting specific criteria and previously grandfathered projects. Presently, India's domestic cell capacity is 30GW across 13 enlisted players against more than 120 ALMM listed module manufacturers with over 180GW capacity. After successfully implementing ALMM-I for modules in 2024 and ALMM List-II for cells in 2026, the government would target ingots and wafers by Jun'28 under the proposed ALMM-III. With cell becoming the new differentiator in India's crowded solar value chain, we expect the industry to consolidate, favouring players with capital and capability. (Clouds Cyclical, Sunlight Secular) Our new pecking order is Emmvee (BUY; TP: INR 377; +24%) > Premier (BUY; TP: INR 1,220; +16%) > Waaree (ADD; TP: INR 3,509; +13%) > Vikram (REDUCE; TP: INR 205; +4%).

- **Industry landscape and implications**: Currently, the Indian solar industry has over 120 manufacturers with a collective installed module capacity exceeding 210GW, of which 173GW is enlisted under ALMM List-I. However, solar cell manufacturing capacity lags at 30GW across 13 enlisted players, expected to touch 60–70GW by FY28E (10–15 players).

- **ALMM List-II paves way for ALMM List-III:** As the government implemented ALMM List-II without a blanket deferral, we think ALMM List-III will be released as scheduled (by Jun'28).

- **Relaxation poses minimal risk to cell manufacturers:** Based on our channel checks, 10–15GW of solar open access capacity under construction may be eligible for relaxation and will have insignificant impact on opportunities for cell-module integrated players.

- **Consolidation ahead:** As policy focus increasingly shifts to capex and capability-intensive integration (cells from Jun'26 and ingots/wafers likely from Jun'28), the industry will witness consolidation, exit of weaker manufacturers and a gradual move towards oligopoly.

- **India's demand reality:** Despite over 210GW of installed module capacity, true annual demand through 2030 is only 45–50GW (utility 10–12GW + BESS-linked 55–60GW + off-grid 25–30GW, adjusted for AC/DC factor). Integrated manufacturers will command cost and quality premium, whereas over 100 policy-dependent assemblers face inevitable consolidation.

- **A page from China's playbook:** India's solar manufacturing industry is mirroring China's solar value chain manufacturing cycle where integrated OEMs generated more than 20% RoE before overcapacity compressed valuation from 20x to 8x EBITDA.

- **Valuation and rating:** i) **Waaree** has an EBITDA/Wp of INR 4.7 due to lower integration levels of 18.3% in FY26 (~47% in FY28E). The stock currently trades at 8.8x EV/EBITDA FY28E. While there is an excessive diversification-related execution risk and the potential for margin volatility, Waaree stands to benefit from the implementation of ALMM List-II as higher backward integration will give a boost to the integration ratio. We upgrade the stock to ADD (REDUCE) rating with a revised TP of INR 3,509 (earlier INR 2,912), valuing the stock at 10x (earlier 9x) FY28E EBITDA. ii) **Premier** has the highest EBITDA/Wp of INR 6.7 due to higher integration levels of 64% in FY26 (~93% in FY28E). The stock currently trades at 10.4x EV/EBITDA FY28E. In light of Premier's consistent operational performance, implementation of the ALMM List-II and highest cell to module ratio, we upgrade the stock to BUY (earlier REDUCE) with a revised TP of INR 1,220 (earlier INR 865), valuing the company at 12x (earlier 10x) FY28E EBITDA. iii) **Emmvee** is the most experienced TOPCon cell manufacturer commanding an EBITDA/Wp of INR 5.8 and driven by 51% integration level in FY26 (~59% FY28E) – an undervalued stock, currently trading at 6.1x EV/EBITDA FY28E. We maintain BUY with a revised TP of INR 377 (earlier INR 341), valuing the company at 7.5x FY28E EBITDA. This stock is a potential rerating candidate, dependent on clarity about ingot/wafer manufacturing strategies. iv) **Vikram's** margin trajectory remains the most concerning among peers. It has an EBITDA/Wp of INR 2.8 as the company currently lacks in-house cell manufacturing capabilities. Integration of ~30% in FY28E. The stock currently trades at 4.9x EV/EBITDA FY28E. With the ALMM List-II effective from 1st Jun'26, Vikram faces elevated execution risks. We maintain our REDUCE rating on the stock with a revised TP of INR 205 (earlier INR 195), valuing the company at 5x FY28E EBITDA.

The cell mandate is live

- Effective 1st Jun'26, all solar energy projects commissioned under Net-Metering and Open Access must use solar PV modules listed under ALMM List-I and solar PV cells listed in ALMM List-II.

- **Mandatory use of domestic PV cells:** Projects under the CPSU Scheme Phase-II for state or central-supported grid-connected solar PV projects, the PM Surya Ghar Yojana for rooftop solar and the PM-KUSUM programme for off-grid solar PV installations such as solar pumps already mandatorily use domestically manufactured cells. Now, all solar projects in India must use domestically manufactured cells.

- **Under-construction projects get some relief:** The government has provided relaxation for projects where 100% of the solar PV modules have been installed on-site before 1st Jun'26. Additionally, projects where developers have taken "effective steps" towards implementation—defined as over 75% land acquisition, achievement of financial closure, receipt of connectivity approval, finalisation of approved electrical drawings and either modules at site or more than 50% modules installed—before 1st Jun'26 are also eligible for relaxation. While the relief provisions soften the near-term transition, structural implications for the industry are more consequential.

Industry landscape and implications

- Currently, the Indian solar industry is crowded with over 120 manufacturers with a collective installed module capacity exceeding 210GW, of which 173GW is enlisted under the ALMM List-I. These 120+ manufacturers can be broadly classified into three baskets – potentially large integrated players (Tata Power, Waaree Energies, Premier Energies), technologically strong domestic players (Emmvee Photovoltaics, Adani Solar) and policy-dependent assemblers whose survival depends heavily on import duties and ALMM protection.

- However, solar cell manufacturing capacity lags at 30GW across 13 enlisted players, expected to touch 60–70GW by FY28E (10–15 players). (*Exhibit 1*)

- **ALMM List-II paves way for ALMM List-III:** ALMM List-III, which proposes to extend the domestic mandate to ingots and wafers, is currently under consultation with a proposed implementation timeline of Jun'28. Considering that the government implemented the ALMM List-II without a blanket deferral despite significant industry pressure, we envisage that the ALMM List-III will be introduced within the stipulated timeline of Jun'28.

- **Consolidation ahead:** As policy focus increasingly shifts to capex and capability-intensive integration – cells from Jun'26 and ingots/wafers likely from Jun'28 – the industry will inevitably witness consolidation, exit of weaker manufacturers and a gradual move towards an oligopoly.

- **Relaxation poses minimal risk to cell manufacturers:** India installed 44.6GW of solar power capacity in FY26, of which 15GW was from the C&I segment including captive (10GW in FY25). Cumulative installed solar open access capacity stood at 32.9GW at end-Mar'26. As per CEA, total RE capacity under construction at end-Mar'26 is 138GW, comprising 90GW solar, 29GW wind and 19GW hybrid. Based on our channel checks, 10–15GW of solar open access capacity under construction may be eligible for relaxation and will have insignificant impact on opportunities for cell-module integrated players.

Exhibit 1: Cell capacities and players listed in ALCM (MW)

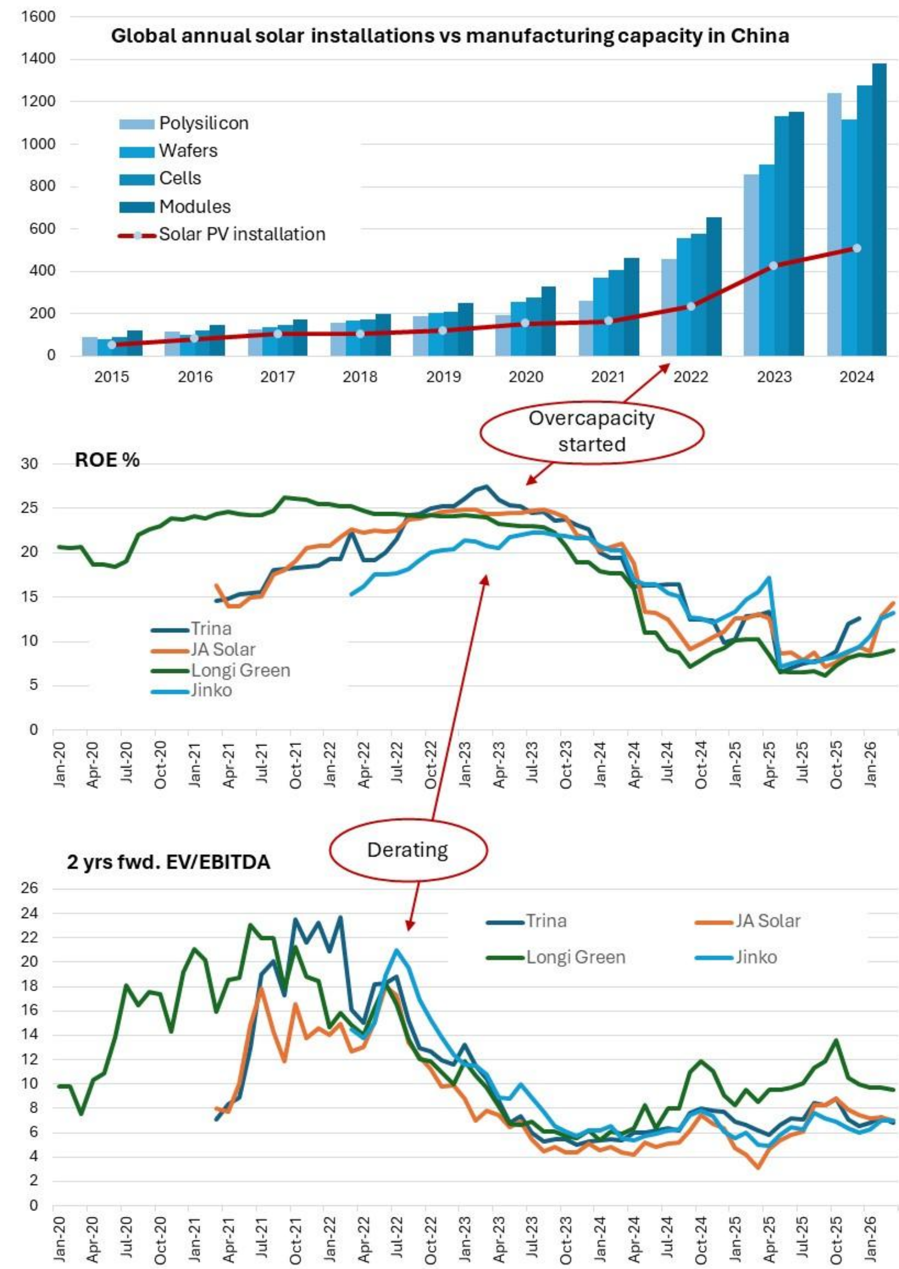
Player	Capacity
Waaree Energies Ltd.	5251
Websol Energy System Ltd.	1202
TP Solar Ltd. (Tata Power), Tirunelveli, Tamil Nadu	4533
Tata Power Renewable Energy Ltd., Bangalore, Karnataka	280
Emmvee Energy Pvt Ltd.	1553
Premier Energies Photovoltaic Ltd.	3283
Mundra Solar PV Ltd.	4237
ReNew Photovoltaics Pvt. Ltd.	1766
Jupiter International Ltd.	779
Jupiter Solartech Pvt. Ltd.	991
FS India Solar Ventures Pvt. Ltd.	3433
Renewsys India Pvt. Ltd.	452
Reliance Industries Ltd.	1238
Fujiyama Power Systems Ltd.	437
Evervolt Solar Technology India Pvt. Ltd.	1074
Total	**30,509**

Source: MNRE, JM Financial

China’s playbook and India's demand reality

- Presently, the story playing out in India is a classic solar manufacturing transition that can be subdivided into three phases: **Phase 1** – volume growth (up to FY26); **Phase 2** – margin expansion via integration (FY27E–29E); and **Phase 3** – platform play with BESS and other adjacencies (FY30E onwards).
- **China too had a similar cycle:** Chinese solar manufacturers too went through similar phases – beginning with volume expansion and exports during 2000–08, then switched from an export-only model to promote domestic demand during 2000–12, and then to technological leadership (full integration) and global dominance during 2013–23. During these years, companies such as Trina Solar, JA Solar, Longi Green and Jinko Solar have generated over 20% in RoEs and commanded a 2Y forward EV/EBITDA of 20x. However, bogged down by overcapacity resulting in price wars and localisation drives across countries, their RoEs compressed to about 10%, resulting in the multiples’ derating to around 8x currently.

Exhibit 2: Performance of Chinese companies and trend in demand (installations) – supply (production) of solar equipment (GW)



Source: IEA, S&P, Bloomberg, JM Financial

- **India's demand reality:** Manufacturers in India have prematurely passed their peak earnings. We expect 130–140GW of solar capacity additions over FY27E–30E. Currently, peak demand during daytime is around 240GW. Solar is contributing 80–82GW (30–35%) against the installed capacity of 140GW (60% peak utilisation). At this level of variable RE (solar and wind), grid operators are facing challenges in managing intermittency, as evident from the daily grid frequency charts. Considering modest 6.5–7% power demand growth during FY27E–30E and maintaining the 30–35% VRE contribution, we expect 10–12GW of incremental utility solar addition. Furthermore, India aims to develop 230GWh of BESS by 2030E, which will require 55–60GW of solar generation capacity (assuming four hours' storage). Additionally, 25–30GW of demand can come from off-grid solar from various schemes such as PM Kusum and PM Surya Ghar Yojana. Considering the AC/DC factor of 1.4x, we estimate annual modules' requirement of 45–50GW through 2030E.

Exhibit 3: Demand for solar PV modules in India

GW	Mar'26	FY27E	FY28E	FY29E	FY30E
Day peak demand as per CEA	240	270	289	305	325
-YoY %		12.5%	7.0%	5.5%	6.6%
Incremental demand		**30**	**19**	**16**	**20**
Likely thermal addition		5.0	4.5	5.5	8.5
Incremental contribution at 55% minimum technical load		2.8	2.5	3.0	4.7
Thermal generation	140	143	145	148	153
Others (Hydro, nuclear) additions		2	4	5	4
Solar generation required	82	97	104	110	117
% share in peak day demand (current 34%)		36%	36%	36%	36%
Solar capacity	138	162	173	183	195
% peak utilisation (current 60%)		60%	60%	60%	60%
Utility solar addition		**24**	**11**	**10**	**12**
India aims to develop 230GWh of BESS by 2030. Corresponding solar GW*		10	10	15	15
Total incremental supply		29	18	18	21
Solar PV additions (MW)					
Ground Mounted including grid connected solar rooftop	28	24	11	10	12
*Hybrid solar component		10	10	15	15
Off-Grid Solar	6	6	7	7	8
Total AC (x)	**38**	**40**	**28**	**32**	**35**
Annual modules' requirement in DC (= 1.5x)		**60**	**40**	**45**	**50**

Source: CEA, JM Financial

- Set against an installed module capacity of over 210GW, India's integrated manufacturers who use this window to go up the value chain into cells and eventually ingots and wafers have an opportunity by commanding a price and quality premium that pure assemblers won't be able to replicate.

- However, for more than 100 policy-dependent assemblers who constitute the long tail of over 120 Indian manufacturers, the combination of the ALMM List-II, the approaching List-III mandate and a demand pool that is a fraction of the installed capacity points to one outcome – a painful but necessary consolidation that mirrors the Phase 3 of the Chinese cycle, only faster and with less export cushion to soften the landing.

The ALMM scorecard: company-wise implications

Exhibit 4: Capacity (MW) and EBITDA margin (%)

Particulars	Waaree	Premier	Emmvee	Vikram	TATA Power	Insolation*	Saatvik*
Module cap - FY26	25,800	11,100	10,308	9,500	4,300	5,500	4,800
Module cap - FY28E	28,400	11,100	16,300	15,500	4,300	7,000	8,800
Cell cap - FY26	5,400	3,600	2,943	-	4,300	-	-
Cell cap - FY28E	15,400	10,600	8,940	12,000	4,300	4,500	6,000
Cell/ Module prod. - FY26	18.3%	63.5%	50.7%	0.0%	98.3%	0.0%	0.0%
Mgmt. guidance on Ingot / Wafer integration	10GW (FY28)	10GW(Phase 1- 5GW in FY28)	9GW (Phase 1- 5GW in FY29)	12GW(Phase 1- 6GW in FY29)	10GW	NA	6GW (FY29)
EBITDA margin (FY26)	22.3%	30.4%	34.3%	19.1%	24.6%	14.1%	12.8%
EBITDA margin - Q1FY26	22.5%	30.1%	34.1%	21.4%	18.1%	0.0%	19.3%
EBITDA margin - Q2FY26	23.2%	30.5%	35.3%	21.2%	26.0%	13.5%	16.1%
EBITDA margin - Q3FY26	25.5%	30.6%	35.9%	18.5%	28.1%	14.2%	12.9%
EBITDA margin - Q4FY26	18.6%	30.3%	32.8%	16.1%	26.6%	13.8%	7.3%

Source: Company, JM Financial; * not under coverage

- **Waaree's** FY26 EBITDA margin of 22.3% is healthy in absolute terms, but masks a sharp deterioration in Q4FY26 margin to 18.6%. The decline was largely driven by dependence on external cell procurement, reflected in its low 18.3% cell-to-module ratio, along with elevated logistics costs arising from disruptions in the Middle East. The company has EBITDA/Wp of INR 4.7. Waaree currently operates module/cell capacities of 25.8GW/5.4GW, which are expected to increase to 28.4GW/15.4GW by FY28E. The planned 10GW cell capacity addition should materially improve backward integration and support a modest recovery in margins by FY28E. While there is an excessive diversification-related execution risk and the potential for margin volatility, Waaree stands to benefit from the implementation of ALMM List-II as higher backward integration will give a boost to the integration ratio. **We upgrade the stock to ADD (REDUCE) rating with a revised TP of INR 3,509 (earlier INR 2,912), valuing the stock at 10x (earlier 9x) FY28E EBITDA.s**

- **Premier Energies** has delivered the most consistent quarterly margin profile among peers with EBITDA margin remaining within a narrow range of 30.1–30.6% across all four quarters. It currently has the highest backward integration level in the sector with a cell-to-module ratio of 63.5%. Premier also has the higher EBITDA/Wp of INR 6.7. While module capacity shall be largely stable at 11.1GW through FY28E, cell capacity is projected to expand to 10.6GW, further strengthening integration levels. We, therefore, expect EBITDA margin to sustain at the current levels over the medium term. **In light of Premier's consistent operational performance, implementation of the ALMM List-II and highest cell/module ratio, we upgrade the stock to BUY (earlier REDUCE) with a revised TP of INR 1,220 (earlier INR 865), valuing the company at 12x (earlier 10x) FY28E EBITDA.**

- **Emmvee Photovoltaic** stands out as the clear EBITDA margin leader with FY26 margins at 34.3%. The superior profitability is primarily driven by its TOPCon cell manufacturing strategy with maximum experience, relatively high backward integration with a 50.7% cell-to-module ratio and limited exposure to the volatile US export market. Emmvee's current module/cell capacities stand at 10.3GW/2.9GW and shall expand to 16.3GW/8.9GW by FY28E. Currently, EBITDA/Wp stands at INR 5.8. While the ramp-up in cell capacity is likely to improve backward integration further, we expect industry-wide margin compression over the medium term amid intensifying competition and significant capacity additions across the sector. **We maintain BUY on the stock with a revised TP of INR 377 (earlier INR 341), valuing the company at 7.5x FY28E EBITDA.**

- **Vikram Solar's** margin trajectory remains the most concerning among peers with EBITDA margin declining steadily from 21.4% in Q1FY26 to 16.1% in Q4FY26. The company currently lacks in-house cell manufacturing capabilities, leaving it entirely dependent on external cell procurement at prevailing market prices. Vikram has the lowest EBITDA/Wp of INR 2.8. With the ALMM List-II effective from 1st Jun'26, Vikram faces elevated execution risks either through securing long-term cell supply agreements at significantly higher costs or potential loss of eligibility for government and open-access projects. Consequently, we expect further pressure on EBITDA margins over the medium term. **We maintain REDUCE on the stock with a revised TP of INR 205 (earlier INR 195), valuing the company at 5x FY28E EBITDA.**

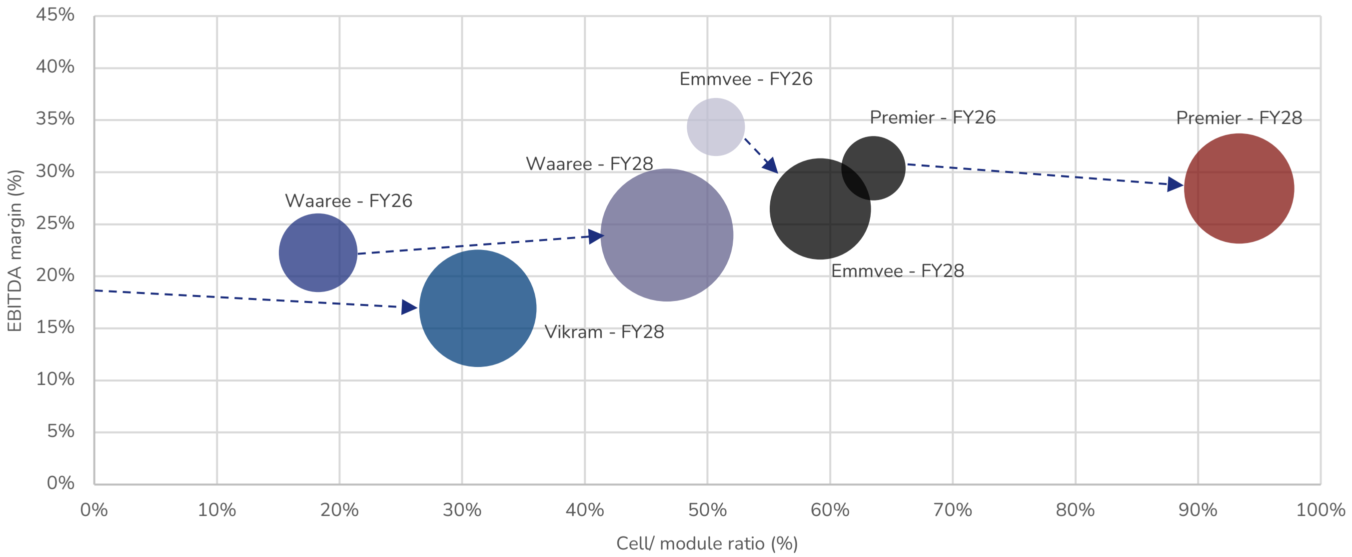
- **Tata Power Solar** demonstrated a strong sequential improvement in profitability with EBITDA margin rising from 18.1% in Q1FY26 to 28.1% in Q3FY26 before moderating slightly to 26.6% in Q4FY26. The improvement reflects the successful ramp-up of its 4,480MW TP Solar cell facility in Tirunelveli. The company has an EBITDA/Wp of INR 4.5. The company's near-complete backward integration with a cell-to-module ratio of 98.3% provides structural insulation against external cell price volatility and supports margin resilience.

Exhibit 5: Valuation summary

Stock	EBITDA			RoE		EV/ EBITDA	TP	CMP	%	Rating	Remark
	FY26	FY28	CAGR % FY26-28	FY26	FY28						
Waaree Energies	59,087	93,207	26%	31%	25.4%	10	3,509	3,096	13%	ADD	Potentially the largest integrate player, but subject to risk from excessive diversification
Premier Energies	23,773	47,000	41%	42%	34%	12	1,220	1,053	16%	BUY	Potentially the largest integrated player
Emmvee PV	17,344	36,484	45%	51%	33%	7.5	377	304	24%	BUY	Most experienced integrated player with high rerating potential
Vikram Solar	9,167	22,436	56%	24%	21%	5	205	197	4%	REDUCE	Two to three years behind industry leaders

Source: Company, JM Financial

Exhibit 6: Movement in EBITDA margin and cell/module ratio (size of the bubble indicates the cell capacity)



Source: Company, JM Financial

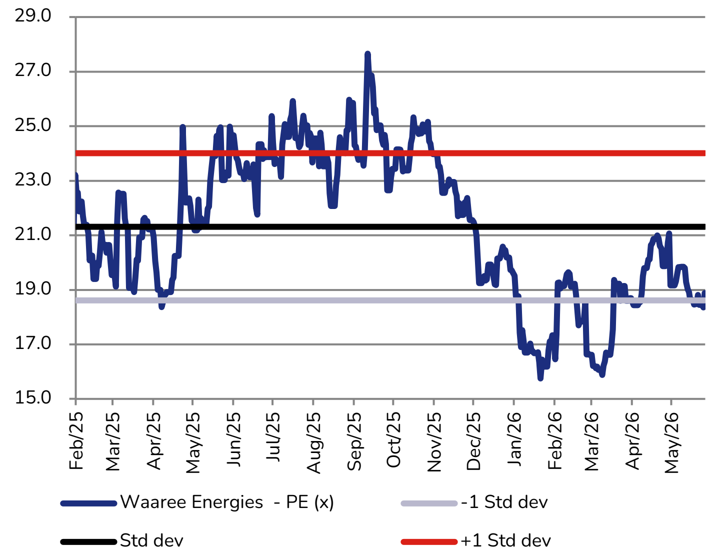
Exhibit 7: Valuation comparables

Company Name	Rating	Market Cap (USD mn)	CMP	TP (INR)	Up/ Dow (%)	P/E (x)				P/BV (x)				EV/EBITDA (x)			
						FY25A	FY26A	FY27E	FY28E	FY25A	FY26A	FY27E	FY28E	FY25A	FY26A	FY27E	FY28E
Utilities																	
NTPC	Buy	38,629	378	450	18.9%	15.7	13.6	13.5	12.2	2.0	1.8	1.7	1.5	11.3	11.5	9.8	8.9
Adani Power	Reduce	47,147	232	202	-13.0%	34.6	34.9	25.9	22.5	7.9	6.9	5.4	4.4	24.9	25.8	16.9	15.2
Coal India	Add	30,652	473	515	9.0%	8.2	9.4	8.3	8.0	2.9	2.4	2.1	1.8	5.5	5.8	5.1	4.7
Power Grid Corp	Buy	28,025	286	342	19.5%	17.5	14.2	14.2	13.1	2.9	2.6	2.4	2.2	9.4	10.0	8.5	7.9
Adani Green	Add	25,088	1447	1299	-10.2%	113.7	114.0	76.0	52.1	19.6	11.9	10.3	8.6	37.1	32.6	24.8	20.2
Adani Energy	Add	18,927	1497	1513	1.1%	169.6	78.8	63.8	51.5	8.1	7.1	6.4	5.7	25.9	25.1	21.7	19.2
Tata Power	Buy	14,110	420	485	15.6%	33.8	35.8	24.6	24.0	3.7	3.4	3.1	2.8	14.5	13.9	12.7	12.3
JSW Energy	Add	11,249	583	642	10.1%	52.2	43.0	45.7	44.0	3.7	3.3	3.0	2.8	27.6	16.4	13.6	12.8
NHPC	Add	8,162	77	86	11.4%	27.3	27.9	16.8	13.1	2.0	1.9	1.7	1.6	21.6	25.8	13.7	11.7
Torrent Power	Reduce	7,493	1413	1359	-3.8%	23.8	29.5	25.1	21.9	4.0	3.7	3.2	2.8	15.1	15.3	13.3	12.5
SJVN	Sell	3,014	73	68	-6.7%	34.9	64.7	17.6	14.2	2.0	2.0	1.9	1.8	24.9	22.3	17.0	13.8
CESC	Buy	2,487	178	214	20.1%	17.2	15.3	13.1	11.6	2.0	1.9	1.7	1.6	9.6	9.2	8.1	7.5
ACME	Buy	1,958	307	341	11.1%	74.0	37.3	31.5	17.6	4.1	3.7	3.3	2.8	22.0	17.5	14.1	10.6
IEX	Add	1,177	125	138	10.1%	26.0	22.7	21.2	22.7	9.8	8.2	7.2	6.4	24.4	21.5	20.0	22.7
Power Equipment																	
Waaree Energies	Add	9,373	3095	3509	13.3%	47.7	24.0	18.7	15.9	9.4	6.2	4.6	3.6	30.3	15.5	11.5	8.8
BHEL	Buy	14,836	405	435	7.5%	264.0	88.1	43.7	29.8	5.7	5.4	5.1	4.7	114.5	58.5	31.6	22.9
Suzlon	Buy	7,780	54	65	20.6%	35.5	23.4	22.3	21.0	12.0	7.8	5.8	4.5	39.7	24.4	18.4	15.5
Premier Energies	Buy	5,020	1053	1220	15.9%	50.9	31.6	24.0	18.0	16.9	11.1	7.6	5.3	26.7	21.0	14.5	10.4
Inox Wind	Add	1,914	84	101	20.5%	30.7	35.8	17.9	13.7	3.3	2.3	2.0	1.8	22.1	18.8	12.5	10.3
Emmvee	Buy	2,215	304	377	24.0%	57.0	19.5	13.5	10.1	39.2	5.7	4.0	2.9	31.4	12.1	9.1	6.1
Vikram Solar	Reduce	751	197	205	4.1%	51.0	13.7	13.2	9.2	5.7	2.3	1.9	1.6	14.6	7.8	9.0	4.9

Source: JM Financial

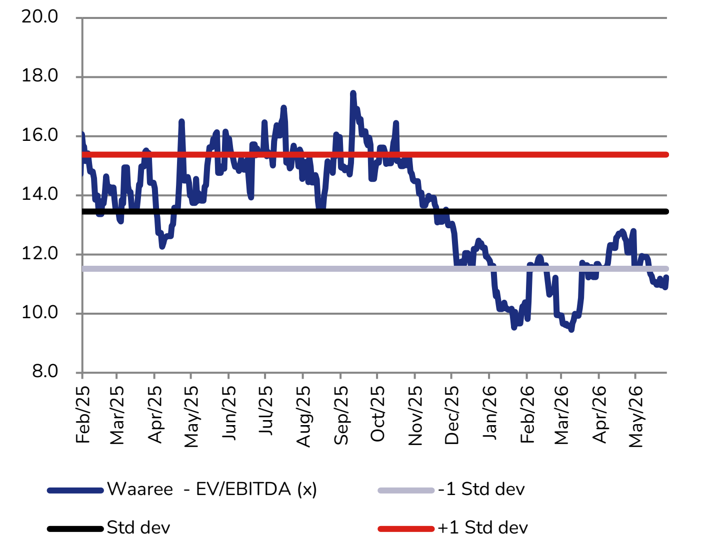
Band charts

Exhibit 8: Waaree's 1Y forward PE (x)



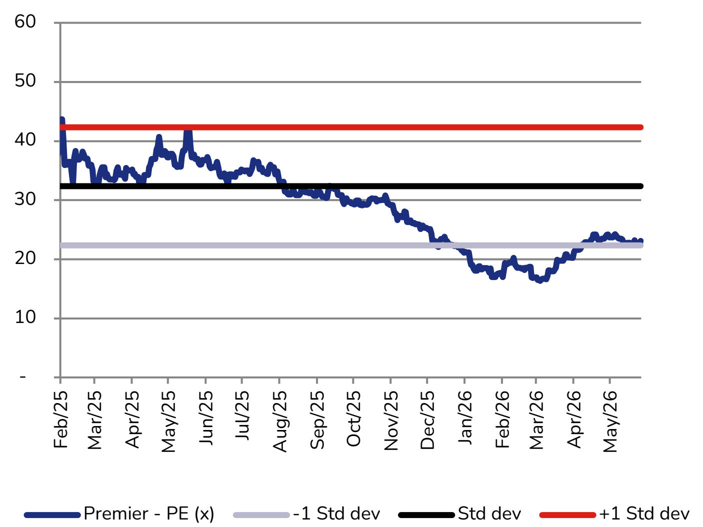
Source: Bloomberg, JM Financial

Exhibit 9: Waaree's 1Y forward EV/EBITDA (x)



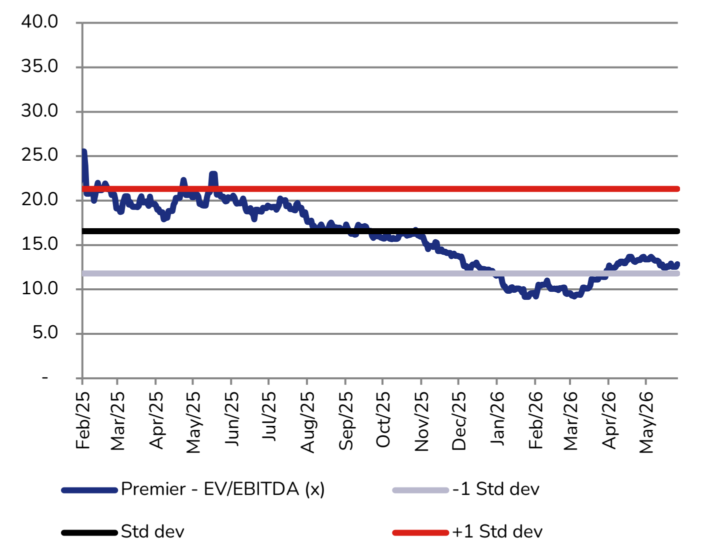
Source: Bloomberg, JM Financial

Exhibit 10: Premier's 1Y forward PE (x)



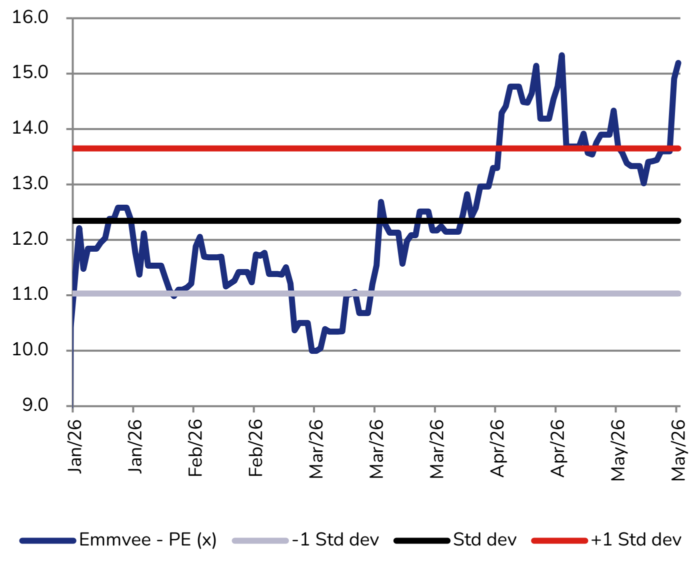
Source: Bloomberg, JM Financial

Exhibit 11: Premier's 1Y forward EV/EBITDA (x)



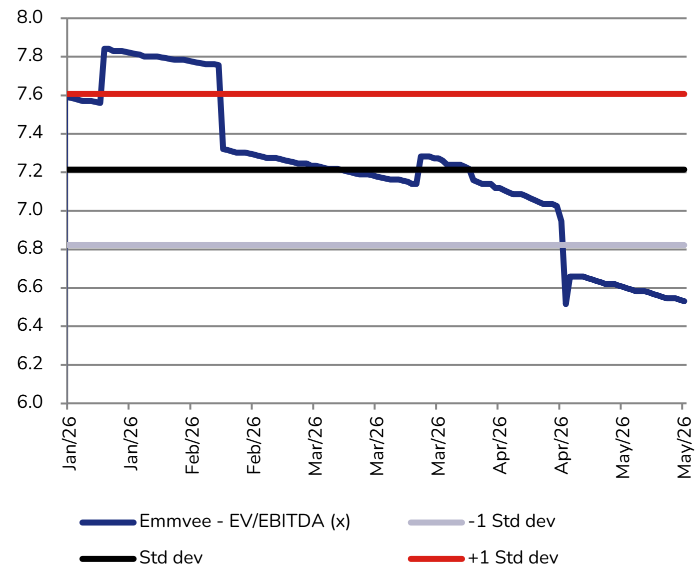
Source: Bloomberg, JM Financial

Exhibit 12: Emmvee's 1Y forward PE (x)



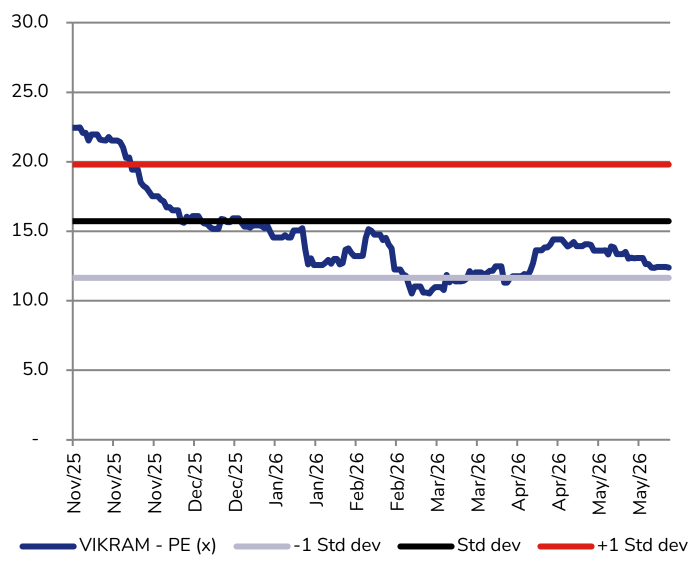
Source: Bloomberg, JM Financial

Exhibit 13: Emmvee's 1Y forward EV/EBITDA (x)



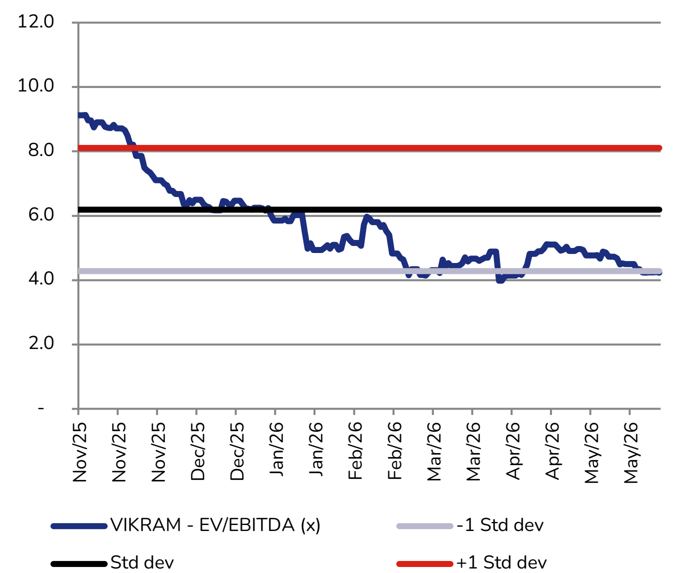
Source: Bloomberg, JM Financial

Exhibit 14: Vikram's 1Y forward PE (x)



Source: Bloomberg, JM Financial

Exhibit 15: Vikram's 1Y forward EV/EBITDA (x)



Source: Bloomberg, JM Financial

Exhibit 16: Changes in estimates (Waaree)

Year end Mar31 (INR mn)	FY27E	FY28E
Revenues		
Old	3,37,177	3,78,305
New	3,53,163	3,96,382
Chg	4.74%	4.78%
EBITDA		
Old	71,051	83,631
New	74,646	93,368
Chg	5.06%	11.64%
EBITDA Margins		
Old	21.1%	22.1%
New	21.1%	23.6%
bps	6bps	145bps
PAT		
Old	45,789	49,759
New	47,599	55,939
Chg	3.95%	12.42%
FD EPS		
Old	159.2	173.0
New	165.5	194.5
Chg	3.95%	12.42%

Source: JM Financial

Exhibit 17: Changes in estimates (Premier)

Year end Mar31 (INR mn)	FY27E	FY28E
Revenues		
Old	1,46,949	1,63,214
New	1,42,713	1,65,276
Chg	-2.88%	1.26%
EBITDA		
Old	32,459	40,607
New	33,552	47,424
Chg	3.37%	16.79%
EBITDA Margins		
Old	22.1%	24.9%
New	23.5%	28.7%
bps	142bps	381bps
PAT		
Old	19,413	23,702
New	19,879	26,474
Chg	2.40%	11.69%
FD EPS		
Old	42.9	52.3
New	43.9	58.4
Chg	2.40%	11.69%

Source: JM Financial

Exhibit 18: Changes in estimates (Emmvee)

Year end Mar31 (INR mn)	FY27E	FY28E
Revenues		
Old	90,671	1,31,580
New	90,707	1,37,813
Chg	0.04%	4.74%
EBITDA		
Old	25,110	33,296
New	25,149	36,484
Chg	0.16%	9.57%
EBITDA Margins		
Old	27.7%	25.3%
New	27.7%	26.5%
bps	3bps	117bps
PAT		
Old	15,504	18,729
New	15,533	20,795
Chg	0.19%	11.03%
FD EPS		
Old	22.4	27.1
New	22.4	30.0
Chg	0.19%	11.03%

Source: JM Financial

Exhibit 19: Changes in estimates (Vikram)

Year end Mar31 (INR mn)	FY27E	FY28E
Revenues		
Old	1,03,898	1,29,723
New	1,04,057	1,32,545
Chg	0.15%	2.18%
EBITDA		
Old	12,535	20,671
New	12,676	21,375
Chg	1.12%	3.40%
EBITDA Margins		
Old	12.1%	15.9%
New	12.2%	16.1%
bps	12bps	19bps
PAT		
Old	5,288	7,174
New	5,395	7,728
Chg	2.02%	7.72%
FD EPS		
Old	14.6	19.8
New	14.9	21.3
Chg	2.02%	7.72%

Source: JM Financial

Waaree Energies | ADD

Integration benefits ahead; upgrade to ADD

Sudhanshu Bansal
sudhanshu.bansal@jmfl.com | Tel: (91 22) 66303128

Waaree Energies, India's largest solar PV module manufacturer (25.8GW/5.4GW module/cell capacity) with a strong global presence including US manufacturing, delivered exceptional growth with revenue/EBITDA/PAT CAGR of 75%/170%/165% over FY22–26. The company is aggressively backward integrating with 15.4GW cell capacity and diversifying into adjacencies like BESS, electrolysers, and inverters. However, Q4FY26 margin deteriorated to 18.6% due to heavy reliance on external cell procurement (only 18.3% cell-to-module ratio) and elevated logistics costs. While there is an excessive diversification-related execution risk and the potential for margin volatility, Waaree stands to benefit from the implementation of ALMM List-II as higher backward integration will give a boost to the integration ratio. We upgrade the stock to ADD (REDUCE) rating with a revised TP of INR 3,509 (earlier INR 2,912), valuing the stock at 10x (earlier 9x) FY28E EBITDA.

- **Industry leader**: Waaree Energies (Waaree) is India's largest solar PV module manufacturer with cell/ module manufacturing capacity of 5.4GW/25.8GW. It is also India's most active global player in the solar value chain with exports to 20+ countries and 1.6GW module manufacturing in Texas, United States. Waaree has built a strong order pipeline of INR 530bn (excluding the retail portion, which is around 20%).

- **Backward integration in pipeline**: The company is further expanding cell capacity to 15.4GW along with development of 10GW solar ingot and wafer manufacturing. Alongside, it aims to expand module capacity to 28.4GW by FY28E, including 2.6GW in US. Beyond its core solar manufacturing operations, it is expanding into clean-energy adjacencies, viz., manufacturing of 1GW electrolyser, 20GWh BESS, 4GW inverters, 20k MVA transformers and RE developer.

- **Robust performance so far**: Waaree's financial trajectory over FY22–26 was strongly powered by a sharp scale-up, with module production surging from 1GW in FY22 to 12.6GW in FY26 (CAGR 88%), backed by capacity expansion from 4GW to 25.8GW. Revenue/EBITDA/PAT expanded at a CAGR of 75%/170%/165% to INR 265bn/59bn/37bn over FY22–26. EBITDA margin expanded from 4% in FY22 to 22% in FY26 on the back of operating leverage and improved realisation (with blended EBITDA/Wp growing >4x from INR 1.16/Wp to INR 4.9/W).

- **Valuation prone to diversification risk**: Waaree's FY26 EBITDA margin of 22.3% is healthy in absolute terms, but masks a sharp deterioration in Q4FY26 margin to 18.6%. The decline was largely driven by dependence on external cell procurement, reflected in its low 18.3% cell-to-module ratio, along with elevated logistics costs arising from disruptions in the Middle East. The company has EBITDA/Wp of INR 4.9. The planned 10GW cell capacity addition should materially improve backward integration and support a modest recovery in margins by FY28E. While there is an excessive diversification-related execution risk and the potential for margin volatility, Waaree stands to benefit from the implementation of ALMM List-II as higher backward integration will boost its integration ratio. We upgrade the stock to ADD (REDUCE) rating with a revised TP of INR 3,509 (earlier INR 2,912), valuing the stock at 10x (earlier 9x) FY28E EBITDA.

Recommendation and Price Target	
Current Reco.	ADD
Previous Reco.	REDUCE
Current Price Target (12M)	3,509
Upside/(Downside)	13.3%
Previous Price Target	2,912
Change	20.5%

Key Data – WAAREEEN IN	
Current Market Price	INR3,096
Market cap (bn)	INR890.6/US$9.4
Free Float (%)	25.3
Shares in issue (mn)	287.7
Diluted share (mn)	287.7
3-mon avg daily val (mn)	INR6,136.4/US$64.6
52-week range	INR3,865/2,402
Sensex/Nifty	74,267/23,383
INR/US$	95.0

Price Performance

%	1M	6M	12M
Absolute	-0.7	-2.6	3.9
Relative*	2.8	11.6	13.9

*To the NSE Nifty 50

Financial Summary (INR mn)

Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Net Sales	113,976	144,445	265,368	353,163	396,382
Sales Growth (%)	68.8	26.7	83.7	33.1	12.2
EBITDA	15,744	27,216	59,086	74,646	93,368
EBITDA Margin (%)	13.8	18.8	22.3	21.1	23.6
Adjusted Net Profit	12,372	18,674	37,113	47,599	55,939
Diluted EPS (INR)	43.0	64.9	129.0	165.5	194.5
Diluted EPS Growth (%)	156.3	50.9	98.7	28.3	17.5
ROIC (%)	172.8	100.4	39.3	27.1	31.0
ROE (%)	41.8	27.5	31.0	28.3	25.4
P/E (x)	72.0	47.7	24.0	18.7	15.9
P/B (x)	21.8	9.4	6.2	4.6	3.6
EV/EBITDA (x)	54.4	30.3	15.5	11.5	8.8
Dividend Yield (x)	-	-	-	-	-

Source: Company data, JM Financial. Note: Valuations as of June 01, 2026

Financial Tables (Consolidated)

Income Statement					(INR mn)
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Net Sales	113,976	144,445	265,368	353,163	396,382
Sales Growth (%)	68.8	26.7	83.7	33.1	12.2
Other Operating Income	-	-	-	-	-
Total Revenue	**113,976**	**144,445**	**265,368**	**353,163**	**396,382**
Cost of Goods Sold/Op. Exp	90,139	105,208	180,809	244,618	266,316
Personnel Cost	1,772	3,182	5,993	7,975	8,951
Other Expenses	6,322	8,839	19,479	25,924	27,747
EBITDA	**15,744**	**27,216**	**59,086**	**74,646**	**93,368**
EBITDA Margin (%)	13.8	18.8	22.3	21.1	23.6
EBITDA Growth (%)	88.6	72.9	117.1	26.3	25.1
Depn. & Amort.	2,768	4,025	9,897	16,835	25,009
EBIT	12,976	23,192	49,189	57,812	68,359
Other Income	2,352	4,016	7,082	12,361	13,873
Finance Cost	1,399	1,521	2,805	4,403	5,342
PBT before Excep. & Forex	13,929	25,687	53,466	65,770	76,890
Excep. & Forex Inc./Loss(-)	3,413	-40	-2,948	-	-
PBT	17,342	25,646	50,518	65,770	76,890
Taxes	4,598	6,365	11,676	16,442	19,223
Extraordinary Inc./Loss(-)	-	-	-	-	-
Assoc. Profit/Min. Int.(-)	372	607	1,729	1,729	1,729
Reported Net Profit	12,372	18,674	37,113	47,599	55,939
Adjusted Net Profit	**12,372**	**18,674**	**37,113**	**47,599**	**55,939**
Net Margin (%)	10.9	12.9	14.0	13.5	14.1
Diluted Share Cap. (mn)	288	288	288	288	288
Diluted EPS (INR)	**43.0**	**64.9**	**129.0**	**165.5**	**194.5**
Diluted EPS Growth (%)	156.3	50.9	98.7	28.3	17.5
Total Dividend + Tax	-	-	-	-	-
Dividend Per Share (INR)	-	-	-	-	-

Source: Company, JM Financial

Balance Sheet					(INR mn)
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Shareholders Fund	41,485	95,953	150,109	197,708	253,647
Share Capital	2,630	2,873	2,877	2,877	2,877
Reserves & Surplus	38,249	91,919	141,497	189,096	245,035
Preference Share Capital	-	-	-	-	-
Minority Interest	607	1,161	5,736	5,736	5,736
Total Loans	3,173	9,395	24,915	37,199	41,255
Def. Tax Liab. / Assets (-)	-710	-1,138	-1,240	-1,240	-1,240
Other non-current liabilities / Lease Liabilities	15,229	11,806	12,718	12,718	12,718
Total - Equity & Liab.	**59,887**	**117,153**	**187,743**	**247,625**	**307,621**
Net Fixed Assets	24,906	54,597	95,385	152,428	166,298
Gross Fixed Assets	16,659	44,402	79,162	153,039	191,919
Intangible Assets	-	-	-	-	-
Less: Depn. & Amort.	5,166	8,647	18,544	35,378	60,388
Capital WIP	13,413	18,841	34,767	34,767	34,767
Investments	-	-	2,923	2,923	2,923
Current Assets	85,361	135,857	190,671	196,885	247,226
Inventories	25,855	26,921	58,556	56,879	63,839
Sundry Debtors	9,714	10,532	24,923	23,592	26,479
Cash & Bank Balances	1,214	5,098	7,742	76,507	117,000
Loans & Advances	247	114	-	-	-
Other Current Assets	48,331	93,193	99,449	39,907	39,907
Current Liab. & Prov.	52,879	77,287	112,108	115,482	119,698
Current Liabilities	5,234	8,701	14,901	14,901	14,901
Provisions & Others	47,645	68,586	97,207	100,581	104,798
Net Current Assets	27,247	49,870	63,662	66,502	112,627
Other Non Current Assets/ROU Assets	8,105	13,100	27,076	27,076	27,076
Total - Assets	**59,887**	**117,153**	**187,743**	**247,625**	**307,621**

Source: Company, JM Financial

Cash Flow Statement					(INR mn)
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Profit before Tax	17,342	25,646	50,518	65,770	76,890
Depn. & Amort.	2,768	4,025	9,897	16,835	25,009
Net Interest Exp. / Inc. (-)	-567	-2,880	-3,638	-7,958	-8,531
Inc (-) / Dec in WCap.	5,916	11,574	-31,398	-10,381	-5,632
Others	943	645	2,380	-	-
Taxes Paid	-3,351	-7,428	-11,490	-16,442	-19,223
Operating Cash Flow	**23,050**	**31,582**	**16,270**	**47,823**	**68,514**
Capex	-13,423	-32,741	-48,818	-73,877	-38,880
Free Cash Flow	9,627	-1,159	-32,548	-26,054	29,634
Inc (-) / Dec in Investments	-77	231	-8,449	-	-
Others	-19,902	-35,574	17,735	12,361	13,873
Investing Cash Flow	**-33,403**	**-68,084**	**-39,532**	**-61,517**	**-25,007**
Inc / Dec (-) in Capital	10,035	35,080	10,084	-	-
Dividend + Tax thereon	-	-	-	-	-
Inc / Dec (-) in Loans	416	6,221	15,521	29,048	4,056
Others	-1,359	-944	126	53,411	-7,071
Financing Cash Flow	**9,092**	**40,357**	**25,731**	**82,458**	**-3,015**
Inc / Dec (-) in Cash	**-1,260**	**3,856**	**2,469**	**68,765**	**40,493**
Opening Cash Balance	2,474	1,243	5,273	7,742	76,507
Closing Cash Balance	1,214	5,098	7,742	76,507	117,000

Source: Company, JM Financial

Dupont Analysis					
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Net Margin (%)	10.9	12.9	14.0	13.5	14.1
Asset Turnover (x)	2.6	1.6	1.7	1.6	1.4
Leverage Factor (x)	1.5	1.3	1.3	1.3	1.3
RoE (%)	41.8	27.5	31.0	28.3	25.4

Source: Company, JM Financial

Key Ratios					
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
BV/Share (INR)	142.1	329.5	501.9	667.4	861.9
ROIC (%)	172.8	100.4	39.3	27.1	31.0
ROE (%)	41.8	27.5	31.0	28.3	25.4
Net Debt/Equity (x)	-0.8	-0.7	0.1	-0.2	-0.3
P/E (x)	72.0	47.7	24.0	18.7	15.9
P/B (x)	21.8	9.4	6.2	4.6	3.6
EV/EBITDA (x)	54.4	30.3	15.5	11.5	8.8
EV/Sales (x)	7.5	5.7	3.4	2.4	2.1
Debtor days	31	27	34	24	24
Inventory days	83	68	81	59	59
Creditor days	-	-	-	-	-

Source: Company, JM Financial

Recommendation History Table

Date	Recommendation	Target Price	% Chg.
30-Apr-26	Reduce	2,912	3.4
9-Apr-26	Reduce	2,815	

Recommendation History Chart

Premier Energies | BUY

Largest beneficiary of integration era; upgrade to BUY

Sudhanshu Bansal
sudhanshu.bansal@jmfl.com | Tel: (91 22) 66303128

Premier Energies is a large integrated solar PV manufacturer (3.6GW/11.1GW cells/modules) with a strong domestic order book of INR 140bn (9.4GW) and is rapidly expanding cell capacity to 7GW by Sep'26 alongside a 10GW ingot-wafer plant by Dec'28. Financial performance has been exceptional with Revenue/EBITDA/PAT surging from INR 31bn/5bn/2bn in FY24 to INR 78bn/24bn/15bn in FY26, with EBITDA margin doubling from 15% to 30% driven by backward integration. Unlike peers, Premier demonstrates the most consistent margin profile (30–31% across all four quarters of FY26) with the highest EBITDA/Wp of INR 6.7. In light of Premier's consistent operational performance, implementation of ALMM List-II and highest cell/module ratio, we upgrade the stock to BUY (earlier REDUCE) with a revised TP of INR 1,220 (earlier INR 865), valuing the company at 12x (earlier 10x) FY28E EBITDA.

- **An experienced player**: Incorporated in 1995, Premier is one of India's leading integrated solar PV cell and module manufacturers with installed capacity of 3.6GW for solar cells and 11.1GW for solar modules at end-Mar'26. The company has an order book of INR 140.1bn (9.4GW, 58% cells, entirely domestic focus).
- **Solid integration ahead**: The company is on track for 7GW cell manufacturing capacity (Andhra Pradesh) with civil work complete and machinery received on site. It expects phased completion, 4.8GW/2.2GW by Jun'26/Sep'26. Land acquisition for 10GW ingot-wafer manufacturing plant (Andhra Pradesh) is also complete with machinery for wafer ordered for the first phase. Management expects it to be completed in phases, 5GW/5GW by Dec'27/Dec'28. With this expansion, Premier is expected to achieve a cell-to-module capacity ratio of 95% by FY27E, significantly higher than most domestic peers.
- **Consistent financial performance**: Premier has demonstrated a sharp scale-up in performance over FY24–26 supported by capacity expansion and increasing backward integration. Revenue/EBITDA/PAT increased from INR 31bn/5bn/2bn in FY24 to INR 78bn/24bn/15bn in FY26. EBITDA margin expanded from 15% in FY24 to 30% in FY26 driven by higher utilisation, improved product mix and benefits from backward integration to cells.
- **Valuation comfortable**: Premier Energies has delivered the most consistent quarterly margin profile among peers with EBITDA margin remaining in a narrow range of 30.1–30.6% across all four quarters of FY26. It currently has the highest backward integration level in the sector with a cell-to-module ratio of 63.5%. Premier also has the higher EBITDA/Wp of INR 6.7. While module capacity shall be largely stable at 11.1GW through FY28E, cell capacity is projected to expand to 10.6GW, further strengthening integration levels. Hence, we expect EBITDA margin to sustain at the current levels over the medium term. In light of Premier's consistent operational performance and implementation of ALMM List-II, we upgrade the stock to BUY (earlier REDUCE) with a revised TP of INR 1,220 (earlier INR 865), valuing it at 12x (earlier 10x) FY28E EBITDA.

Recommendation and Price Target	
Current Reco.	BUY
Previous Reco.	REDUCE
Current Price Target (12M)	1,220
Upside/(Downside)	15.9%
Previous Price Target	865
Change	41.0%

Key Data – PREMIERE IN EQUITY	
Current Market Price	INR1,053
Market cap (bn)	INR476.9/US$5.0
Free Float (%)	32.5
Shares in issue (mn)	453.0
Diluted share (mn)	453.0
3-mon avg daily val (mn)	INR2,338.6/US$24.7
52-week range	INR1,136/660
Sensex/Nifty	74,267/23,383
INR/US$	95.0

Price Performance

%	1M	6M	12M
Absolute	3.4	8.3	-0.8
Relative*	7.1	24.2	8.6

*To the NSE Nifty 50

Financial Summary (INR mn)

Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Net Sales	31,438	65,187	78,244	142,713	165,276
Sales Growth (%)	120.1	107.4	20.0	82.4	15.8
EBITDA	4,778	17,809	23,772	33,552	47,424
EBITDA Margin (%)	15.2	27.3	30.4	23.5	28.7
Adjusted Net Profit	2,314	9,371	15,097	19,879	26,474
Diluted EPS (INR)	5.1	20.7	33.3	43.9	58.4
Diluted EPS Growth (%)	-	305.1	61.1	31.7	33.2
ROIC (%)	23.3	44.8	33.1	30.0	31.9
ROE (%)	43.7	54.0	42.3	37.5	34.7
P/E (x)	206.1	50.9	31.6	24.0	18.0
P/B (x)	73.7	16.9	11.1	7.6	5.3
EV/EBITDA (x)	101.9	26.7	21.0	14.5	10.4
Dividend Yield (x)	-	-	-	-	-

Source: Company data, JM Financial. Note: Valuations as of June 01, 2026

Financial Tables (Consolidated)

Income Statement					(INR mn)
Y/E March	**FY24A**	**FY25A**	**FY26A**	**FY27E**	**FY28E**
Net Sales	31,438	65,187	78,244	142,713	165,276
Sales Growth (%)	120.1	107.4	20.0	82.4	15.8
Other Operating Income	-	-	-	-	-
Total Revenue	**31,438**	**65,187**	**78,244**	**142,713**	**165,276**
Cost of Goods Sold/Op. Exp	23,910	40,891	47,291	96,063	103,108
Personnel Cost	615	1,057	1,581	2,883	3,339
Other Expenses	2,135	5,431	5,600	10,214	11,404
EBITDA	**4,778**	**17,809**	**23,772**	**33,552**	**47,424**
EBITDA Margin (%)	15.2	27.3	30.4	23.5	28.7
EBITDA Growth (%)	510.2	272.7	33.5	41.1	41.3
Depn. & Amort.	961	4,975	4,525	7,762	11,455
EBIT	3,817	12,834	19,247	25,790	35,970
Other Income	275	1,333	2,015	2,854	1,653
Finance Cost	1,212	1,774	1,582	2,641	2,993
PBT before Excep. & Forex	2,880	12,393	19,681	26,004	34,629
Excep. & Forex Inc./Loss(-)	-	-	-	-	-
PBT	2,880	12,393	19,681	26,004	34,629
Taxes	580	3,028	4,635	6,124	8,156
Extraordinary Inc./Loss(-)	-	-	-	-	-
Assoc. Profit/Min. Int.(-)	13	7	51	-	-
Reported Net Profit	2,314	9,371	15,097	19,879	26,474
Adjusted Net Profit	**2,314**	**9,371**	**15,097**	**19,879**	**26,474**
Net Margin (%)	7.4	14.4	19.3	13.9	16.0
Diluted Share Cap. (mn)	453	453	453	453	453
Diluted EPS (INR)	**5.1**	**20.7**	**33.3**	**43.9**	**58.4**
Diluted EPS Growth (%)	-	305.1	61.1	31.7	33.2
Total Dividend + Tax	-	-	-	-	-
Dividend Per Share (INR)	-	-	-	-	-

Source: Company, JM Financial

Balance Sheet					(INR mn)
Y/E March	**FY24A**	**FY25A**	**FY26A**	**FY27E**	**FY28E**
Shareholders Fund	6,599	28,221	43,104	62,983	89,458
Share Capital	263	451	453	453	453
Reserves & Surplus	6,205	27,770	42,624	62,504	88,978
Preference Share Capital	-	-	-	-	-
Minority Interest	130	-	26	26	26
Total Loans	13,922	18,935	36,168	24,139	29,864
Def. Tax Liab. / Assets (-)	-353	-2,376	-3,374	-3,374	-3,374
Other non-current liabilities / Lease Liabilities	521	1,336	1,586	1,586	1,586
Total - Equity & Liab.	**21,042**	**48,492**	**80,858**	**88,708**	**120,908**
Net Fixed Assets	12,084	11,547	37,965	42,859	72,097
Gross Fixed Assets	13,820	15,453	27,378	61,473	102,165
Intangible Assets	-	-	-	-	-
Less: Depn. & Amort.	1,934	6,326	10,851	18,614	30,068
Capital WIP	198	2,420	21,439	-	-
Investments	148	154	2,714	2,714	2,714
Current Assets	23,050	55,625	66,099	76,836	82,854
Inventories	10,093	13,256	20,374	30,670	35,519
Sundry Debtors	6,090	8,009	9,828	16,267	18,839
Cash & Bank Balances	2,570	8,026	14,665	14,897	13,494
Loans & Advances	9	18	23	23	23
Other Current Assets	4,288	26,315	21,209	14,979	14,979
Current Liab. & Prov.	14,193	19,915	27,545	35,327	38,383
Current Liabilities	10,977	12,942	18,957	26,738	29,795
Provisions & Others	3,216	6,973	8,588	8,588	8,588
Net Current Assets	7,626	32,415	31,146	34,102	37,064
Other Non Current Assets/ROU Assets	1,318	3,895	8,292	8,292	8,292
Total - Assets	**21,042**	**48,492**	**80,858**	**88,709**	**120,908**

Source: Company, JM Financial

Cash Flow Statement					(INR mn)
Y/E March	**FY24A**	**FY25A**	**FY26A**	**FY27E**	**FY28E**
Profit before Tax	2,894	12,400	19,732	26,004	34,630
Depn. & Amort.	961	4,975	4,525	7,762	11,455
Net Interest Exp. / Inc. (-)	703	328	472	-213	1,340
Inc (-) / Dec in WCap.	-3,688	-1,529	-7,752	-15,197	-3,759
Others	283	1,301	-285	-	-
Taxes Paid	-252	-3,994	-4,082	-6,124	-8,156
Operating Cash Flow	**901**	**13,480**	**12,611**	**12,231**	**35,511**
Capex	-4,514	-6,202	-29,977	-12,657	-40,692
Free Cash Flow	-3,613	7,279	-17,367	-425	-5,181
Inc (-) / Dec in Investments	-1,562	-19,874	4,754	-	-
Others	1,610	1,973	3,665	2,854	1,653
Investing Cash Flow	**-4,466**	**-24,103**	**-21,559**	**-9,802**	**-39,039**
Inc / Dec (-) in Capital	-	12,389	-	-	-
Dividend + Tax thereon	-	-	-	-	-
Inc / Dec (-) in Loans	6,287	5,012	17,233	-5,180	5,724
Others	-798	-1,323	-1,646	2,983	-3,599
Financing Cash Flow	**5,489**	**16,078**	**15,588**	**-2,197**	**2,126**
Inc / Dec (-) in Cash	**1,923**	**5,456**	**6,639**	**232**	**-1,403**
Opening Cash Balance	647	2,570	8,026	14,665	14,897
Closing Cash Balance	2,570	8,026	14,665	14,897	13,494

Source: Company, JM Financial

Dupont Analysis					
Y/E March	**FY24A**	**FY25A**	**FY26A**	**FY27E**	**FY28E**
Net Margin (%)	7.4	14.4	19.3	13.9	16.0
Asset Turnover (x)	1.8	1.8	1.2	1.6	1.5
Leverage Factor (x)	3.3	2.1	1.9	1.6	1.4
RoE (%)	43.7	54.0	42.3	37.5	34.7

Source: Company, JM Financial

Key Ratios					
Y/E March	**FY24A**	**FY25A**	**FY26A**	**FY27E**	**FY28E**
BV/Share (INR)	14.3	62.3	95.1	139.0	197.4
ROIC (%)	23.3	44.8	33.1	30.0	31.9
ROE (%)	43.7	54.0	42.3	37.5	34.7
Net Debt/Equity (x)	1.5	0.0	0.5	0.1	0.2
P/E (x)	206.1	50.9	31.6	24.0	18.0
P/B (x)	73.7	16.9	11.1	7.6	5.3
EV/EBITDA (x)	101.9	26.7	21.0	14.5	10.4
EV/Sales (x)	15.5	7.3	6.4	3.4	3.0
Debtor days	71	45	46	42	42
Inventory days	117	74	95	78	78
Creditor days	113	54	54	49	49

Source: Company, JM Financial

Recommendation History Table

Date	Recommendation	Target Price	% Chg.
16-May-26	Reduce	865	0.0
9-Apr-26	Reduce	865	

Recommendation History Chart

Emmvee Photovoltaic Power | BUY

A value pick amidst crowd; maintain BUY

Sudhanshu Bansal
sudhanshu.bansal@jmfl.com | Tel: (91 22) 66303128

Emmvee Photovoltaic is India's first ALMM-listed TOPCon cell and module manufacturer with 2.9GW/10.3GW cell/module capacity and a healthy 9.4GW order book providing visibility through FY28. The company plans to triple cell capacity to 8.9GW and expand modules to 16.3GW by FY28. Financial performance has been outstanding with Revenue/EBITDA/PAT growing from INR 9.5bn/1.2bn/289mn in FY24 to INR 50.5bn/17.3bn/10.8bn in FY26, with EBITDA margin expanding from 13% to 34% (industry best). The superior profitability is underpinned by TOPCon technology leadership, 51% cell-to-module integration ratio, and limited US export exposure, translating to EBITDA/Wp of INR 5.8. We maintain BUY on the stock with a revised TP of INR 377 (earlier INR 341), valuing the company at 7.5x FY28E EBITDA.

- **First TOPCon cell manufacturer:** Emmvee Photovoltaic (Emmvee) is one of India's leading integrated solar equipment manufacturers with many firsts to its credit; it was the first to be enlisted in ALMM for both TOPCon modules and TOPCon cells. Over the years, it has emerged as one of the leading pure-play integrated solar manufacturers in India. At end-Mar'26, the company had installed manufacturing capacity of 10.3GW/2.9GW for solar modules/cells. An order book of 9.4GW provides healthy revenue visibility through FY28E.

- **3x growth in cell capacity in pipeline:** Emmvee is increasing its cell/module capacity to 8.9GW/16.3GW by FY28E and has plans for ingot and wafer manufacturing, while selectively localising aluminium frames, encapsulants and junction boxes. The new 6GW integrated cell-module facility shall be operational by Dec'26E (modules) and Mar'27E (cells). Plans are afoot to establish a 9GW facility, with 5GW in Phase 1 by 2028 and 4GW in Phase 2. Notably, it remains focused on the core solar PV supply chain and does not intend to diversify into adjacent segments such as inverters, transformers or BESS.

- **Performance so far**: Emmvee has demonstrated a sharp scale-up in performance over FY24–26 supported by capacity expansion and increasing backward integration. Revenue/EBITDA/PAT increased from INR 9.5bn/1.2bn/289mn in FY24 to INR 50.5bn/17.3bn/10.8bn in FY26. EBITDA margin expanded from 13% in FY24 to 34% in FY26 (industry best), driven by commissioning of cell capacity of 2.9GW in FY25.

- **Valuation attractive**: Emmvee Photovoltaic stands out as the clear EBITDA margin leader with FY26 margins at 34.3%. The superior profitability is primarily driven by its TOPCon cell manufacturing strategy with maximum experience, relatively high backward integration with a 50.7% cell-to-module ratio and limited exposure to the volatile US export market. Currently, EBITDA/Wp stands at INR 5.8. While the ramp-up in cell capacity is likely to improve backward integration further, we expect industry-wide margin compression over the medium term amid intensifying competition and significant capacity additions across the sector. We maintain BUY on the stock with a revised TP of INR 377 (earlier INR 341), valuing it at 7.5x FY28E EBITDA.

Recommendation and Price Target	
Current Reco.	BUY
Previous Reco.	BUY
Current Price Target (12M)	377
Upside/(Downside)	24.0%
Previous Price Target	341
Change	10.6%

Key Data – EMMVEE IN	
Current Market Price	INR304
Market cap (bn)	INR210.4/US$2.2
Free Float (%)	20.0
Shares in issue (mn)	692.3
Diluted share (mn)	692.3
3-mon avg daily val (mn)	INR1,221.5/US$12.9
52-week range	INR333/172
Sensex/Nifty	74,267/23,383
INR/US$	95.0

Price Performance

%	1M	6M	12M
Absolute	15.8	38.8	0.0
Relative*	19.9	59.2	0.0

*To the NSE Nifty 50

Financial Summary (INR mn)

Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Net Sales	9,519	23,356	50,499	90,707	137,813
Sales Growth (%)	54.0	145.4	116.2	79.6	51.9
EBITDA	1,204	7,219	17,344	25,149	36,484
EBITDA Margin (%)	12.7	30.9	34.3	27.7	26.5
Adjusted Net Profit	289	3,690	10,816	15,533	20,795
Diluted EPS (INR)	0.4	5.3	15.6	22.4	30.0
Diluted EPS Growth (%)	222.1	1,176.9	193.1	43.6	33.9
ROIC (%)	5.7	26.6	40.4	30.3	28.1
ROE (%)	18.7	104.6	51.1	34.7	33.1
P/E (x)	728.1	57.0	19.5	13.5	10.1
P/B (x)	124.7	39.2	5.7	4.0	2.9
EV/EBITDA (x)	182.3	31.4	12.1	9.1	6.1
Dividend Yield (x)	-	-	-	-	-

Source: Company data, JM Financial. Note: Valuations as of June 01, 2026

Financial Tables (Consolidated)

Income Statement					(INR mn)
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Net Sales	9,519	23,356	50,499	90,707	137,813
Sales Growth (%)	54.0	145.4	116.2	79.6	51.9
Other Operating Income	-	-	-	-	-
Total Revenue	**9,519**	**23,356**	**50,499**	**90,707**	**137,813**
Cost of Goods Sold/Op. Exp	7,546	14,023	27,755	55,859	86,878
Personnel Cost	240	665	1,367	2,455	3,445
Other Expenses	529	1,449	4,033	7,244	11,006
EBITDA	**1,204**	**7,219**	**17,344**	**25,149**	**36,484**
EBITDA Margin (%)	12.7	30.9	34.3	27.7	26.5
EBITDA Growth (%)	114.0	499.4	140.2	45.0	45.1
Depn. & Amort.	418	1,560	2,956	3,548	7,116
EBIT	786	5,660	14,387	21,601	29,367
Other Income	25	247	535	961	961
Finance Cost	335	1,079	1,547	1,851	2,602
PBT before Excep. & Forex	476	4,828	13,376	20,711	27,726
Excep. & Forex Inc./Loss(-)	-	-	-	-	-
PBT	476	4,828	13,376	20,711	27,726
Taxes	187	1,138	2,560	5,178	6,932
Extraordinary Inc./Loss(-)	-	-	-	-	-
Assoc. Profit/Min. Int.(-)	-	-	-	-	-
Reported Net Profit	289	3,690	10,816	15,533	20,795
Adjusted Net Profit	**289**	**3,690**	**10,816**	**15,533**	**20,795**
Net Margin (%)	3.0	15.8	21.4	17.1	15.1
Diluted Share Cap. (mn)	692	692	692	692	692
Diluted EPS (INR)	**0.4**	**5.3**	**15.6**	**22.4**	**30.0**
Diluted EPS Growth (%)	222.1	1,176.9	193.1	43.6	33.9
Total Dividend + Tax	-	-	-	-	-
Dividend Per Share (INR)	-	-	-	-	-

Source: Company, JM Financial

Balance Sheet					(INR mn)
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Shareholders Fund	1,688	5,368	36,949	52,483	73,278
Share Capital	108	108	1,385	1,385	1,385
Reserves & Surplus	1,580	5,260	35,565	51,099	71,894
Preference Share Capital	-	-	-	-	-
Minority Interest	-	-	-	-	-
Total Loans	14,413	19,497	1,773	19,796	35,407
Def. Tax Liab. / Assets (-)	21	418	949	949	949
Other non-current liabilities / Lease Liabilities	1,228	3,086	4,670	4,670	4,670
Total - Equity & Liab.	**17,329**	**27,951**	**43,392**	**76,949**	**113,355**
Net Fixed Assets	9,261	19,389	24,673	59,454	65,855
Gross Fixed Assets	3,191	21,344	29,622	55,175	81,567
Intangible Assets	17	14	12	12	12
Less: Depn. & Amort.	405	2,103	5,059	8,607	15,724
Capital WIP	6,458	134	99	12,875	-
Investments	-	-	273	273	273
Current Assets	12,368	18,544	31,018	30,847	65,980
Inventories	3,062	7,584	17,106	20,672	31,408
Sundry Debtors	961	1,903	6,950	5,561	8,449
Cash & Bank Balances	1,823	2,186	2,426	1,187	22,697
Loans & Advances	3,382	1,055	1,110	-	-
Other Current Assets	5,843	2,749	1,532	421	421
Current Liab. & Prov.	4,369	10,730	13,303	14,356	19,484
Current Liabilities	4,043	5,197	9,243	10,296	15,424
Provisions & Others	325	5,533	4,060	4,060	4,060
Net Current Assets	5,538	6,120	17,294	16,070	46,075
Other Non Current Assets/ROU Assets	2,565	2,901	2,182	2,182	2,182
Total - Assets	**17,329**	**27,951**	**43,392**	**76,949**	**113,355**

Source: Company, JM Financial

Cash Flow Statement					(INR mn)
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Profit before Tax	476	4,828	13,376	20,711	27,726
Depn. & Amort.	418	1,560	2,956	3,548	7,116
Net Interest Exp. / Inc. (-)	266	866	1,474	890	1,641
Inc (-) / Dec in WCap.	1,191	-544	-14,227	-1,125	-8,496
Others	145	196	327	-	-
Taxes Paid	-151	-655	-1,905	-5,178	-6,932
Operating Cash Flow	**2,345**	**6,249**	**2,001**	**18,847**	**21,056**
Capex	-6,733	-9,883	-6,396	-38,329	-13,517
Free Cash Flow	-4,388	-3,634	-4,395	-19,483	7,539
Inc (-) / Dec in Investments	-	-2,552	31	-	-
Others	-3,268	2,578	3,324	961	961
Investing Cash Flow	**-10,000**	**-9,857**	**-3,041**	**-37,368**	**-12,556**
Inc / Dec (-) in Capital	-	-	20,600	-	-
Dividend + Tax thereon	-	-	-	-	-
Inc / Dec (-) in Loans	9,217	5,084	-17,662	18,023	15,611
Others	-272	-1,114	-1,634	-741	-2,602
Financing Cash Flow	**8,944**	**3,970**	**1,303**	**17,282**	**13,009**
Inc / Dec (-) in Cash	**1,289**	**362**	**263**	**-1,239**	**21,509**
Opening Cash Balance	535	1,823	2,187	2,426	1,187
Closing Cash Balance	1,823	2,186	2,426	1,187	22,697

Source: Company, JM Financial

Dupont Analysis					
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Net Margin (%)	3.0	15.8	21.4	17.1	15.1
Asset Turnover (x)	0.8	1.0	1.4	1.5	1.4
Leverage Factor (x)	7.9	6.5	1.7	1.4	1.5
RoE (%)	18.7	104.6	51.1	34.7	33.1

Source: Company, JM Financial

Key Ratios					
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
BV/Share (INR)	2.4	7.8	53.4	75.8	105.8
ROIC (%)	5.7	26.6	40.4	30.3	28.1
ROE (%)	18.7	104.6	51.1	34.7	33.1
Net Debt/Equity (x)	5.5	3.0	0.0	0.4	0.2
P/E (x)	728.1	57.0	19.5	13.5	10.1
P/B (x)	124.7	39.2	5.7	4.0	2.9
EV/EBITDA (x)	182.3	31.4	12.1	9.1	6.1
EV/Sales (x)	23.1	9.7	4.2	2.5	1.6
Debtor days	37	30	50	22	22
Inventory days	117	119	124	83	83
Creditor days	69	79	97	55	54

Source: Company, JM Financial

Recommendation History Table

Date	Recommendation	Target Price	% Chg.
29-Apr-26	Buy	341	17.1
9-Apr-26	Buy	291	

Recommendation History Chart

Vikram Solar | REDUCE

Two years behind peers; maintain REDUCE

Sudhanshu Bansal
sudhanshu.bansal@jmfl.com | Tel: (91 22) 66303128

Vikram Solar is a leading Indian solar PV module manufacturer (9.5GW module capacity) planning aggressive expansion to 15.5GW modules and 9GW cells by FY27, targeting full vertical integration with wafer-ingot capacity by FY29–30. Revenue/EBITDA has doubled from INR 24bn/4bn in FY24 to INR 48bn/9bn in FY26, but margin has deteriorated sharply from 21.4% in Q1FY26 to 16.1% in Q4FY26. The margin pressure stems from complete dependence on external cell procurement combined with rising input costs (EVA sheets, aluminium frames), resulting in the weakest EBITDA/Wp of INR 2.8 among peers. With ALMM List-II enforcement from Jun'26 posing eligibility risks for government projects and no near-term cell manufacturing relief, we maintain REDUCE on the stock with a revised TP of INR 205 (earlier INR 195), valuing the company at 5x FY28E EBITDA.

- **A veteran but late now**: Vikram Solar is one of India's leading solar PV module manufacturers with two manufacturing facilities (Kolkata, Chennai). The company has a module capacity of 9.5GW and has supplied cumulatively 7GW of solar modules globally. At end-Mar'26, it had an order book of 8.2GW, providing 1 year of revenue visibility.

- **Catching up with peers**: Vikram Solar plans to expand its module manufacturing capacity to 15.5GW in FY27 from its current capacity of 9.5GW and set up 9GW cell manufacturing capacity by Dec'26. The new 6GW module plant is expected to be commissioned in Jun'26. Physical structure, plant equipment and power infra have been completed. Final utilities and installation of equipment are in the final stages. For the 9GW cell plant, pre-construction and pre-operative activities (approvals, vendors onboarding, civil foundation) have been completed. It is aiming for a fully integrated ecosystem by setting up 12GW wafer-ingot capacity by FY29–30 and also diversifying into BESS with 7.5/15 GWh target capacity by FY29/FY30.

- **Margin pressure in recent quarters**: Vikram Solar has demonstrated steady growth over FY24–26. Revenue/EBITDA/PAT surged from INR 24bn/4/797mn in FY24 to INR 48bn/9bn/5bn in FY26, driven primarily by an increase in module capacity. EBITDA margin too expanded from 16% in FY24 to 19% in FY26. EBITDA margin for Q1/Q2/Q3/Q4 (FY26) was 21.4%/ 21.2%/ 18.5%/ 16.1%. EBITDA margin contraction in recent quarters has been driven by price increase in EVA sheets (depends upon crude oil) and aluminium frames, partially offset by decline in cell prices.

- **Visibility on cell, key to valuation:** Vikram's margin trajectory remains the most concerning among peers with EBITDA margin, declining steadily from 21.4% in Q1FY26 to 16.1% in Q4FY26. The company currently lacks in-house cell manufacturing capabilities, leaving it entirely dependent on external cell procurement at prevailing market prices. Vikram has the lowest EBITDA/Wp of INR 2.8. With the ALMM List-II effective from 1st Jun'26, Vikram faces elevated execution risks either through securing long-term cell supply agreements at significantly higher costs or potential loss of eligibility for government and open-access projects. Consequently, we expect further pressure on EBITDA margin over the medium term. We maintain REDUCE on the stock with a revised TP of INR 205 (earlier INR 195), valuing the company at 5x FY28E EBITDA.

Recommendation and Price Target	
Current Reco.	REDUCE
Previous Reco.	REDUCE
Current Price Target (12M)	205
Upside/(Downside)	4.1%
Previous Price Target	195
Change	5.1%

Key Data – VIKRAMSO IN	
Current Market Price	INR197
Market cap (bn)	INR71.3/US$0.8
Free Float (%)	34.2
Shares in issue (mn)	362.3
Diluted share (mn)	362.3
3-mon avg daily val (mn)	INR554.6/US$5.9
52-week range	INR408/162
Sensex/Nifty	74,267/23,383
INR/US$	95.0

Price Performance

%	1M	6M	12M
Absolute	-10.3	-23.8	0.0
Relative*	-7.1	-12.6	0.0

*To the NSE Nifty 50

Financial Summary (INR mn)

Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Net Sales	25,110	34,235	48,023	104,057	132,545
Sales Growth (%)	21.1	36.3	40.3	116.7	27.4
EBITDA	3,986	4,920	9,166	12,676	21,375
EBITDA Margin (%)	15.9	14.4	19.1	12.2	16.1
Adjusted Net Profit	797	1,398	5,193	5,395	7,728
Diluted EPS (INR)	2.2	3.9	14.3	14.9	21.3
Diluted EPS Growth (%)	450.1	75.4	271.4	3.9	43.2
ROIC (%)	18.1	17.9	26.6	11.4	13.6
ROE (%)	19.7	16.6	23.6	15.7	18.9
P/E (x)	89.4	51.0	13.7	13.2	9.2
P/B (x)	16.0	5.7	2.3	1.9	1.6
EV/EBITDA (x)	19.6	14.6	7.8	9.0	4.9
Dividend Yield (x)	-	-	-	-	-

Source: Company data, JM Financial. Note: Valuations as of June 01, 2026

Financial Tables (Consolidated)

Income Statement					(INR mn)
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Net Sales	25,110	34,235	48,023	104,057	132,545
Sales Growth (%)	21.1	36.3	40.3	116.7	27.4
Other Operating Income	-	-	-	-	-
Total Revenue	**25,110**	**34,235**	**48,023**	**104,057**	**132,545**
Cost of Goods Sold/Op. Exp	16,789	25,546	33,342	79,433	96,626
Personnel Cost	963	1,244	1,619	3,509	4,470
Other Expenses	3,372	2,525	3,895	8,439	10,073
EBITDA	**3,986**	**4,920**	**9,166**	**12,676**	**21,375**
EBITDA Margin (%)	15.9	14.4	19.1	12.2	16.1
EBITDA Growth (%)	114.1	23.4	86.3	38.3	68.6
Depn. & Amort.	1,380	1,560	1,620	4,101	7,038
EBIT	2,606	3,360	7,546	8,574	14,338
Other Income	130	361	585	1,268	1,615
Finance Cost	1,546	1,547	1,606	2,649	5,649
PBT before Excep. & Forex	1,189	2,174	6,526	7,193	10,304
Excep. & Forex Inc./Loss(-)	-116	-	-	-	-
PBT	1,073	2,174	6,526	7,193	10,304
Taxes	276	775	1,333	1,798	2,576
Extraordinary Inc./Loss(-)	-	-	-	-	-
Assoc. Profit/Min. Int.(-)	-	-	-	-	-
Reported Net Profit	797	1,398	5,193	5,395	7,728
Adjusted Net Profit	**797**	**1,398**	**5,193**	**5,395**	**7,728**
Net Margin (%)	3.2	4.1	10.8	5.2	5.8
Diluted Share Cap. (mn)	362	362	362	362	362
Diluted EPS (INR)	**2.2**	**3.9**	**14.3**	**14.9**	**21.3**
Diluted EPS Growth (%)	450.1	75.4	271.4	3.9	43.2
Total Dividend + Tax	-	-	-	-	-
Dividend Per Share (INR)	-	-	-	-	-

Source: Company, JM Financial

Balance Sheet					(INR mn)
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Shareholders Fund	4,454	12,420	31,678	37,073	44,801
Share Capital	2,588	3,165	3,623	3,623	3,623
Reserves & Surplus	1,866	9,255	28,054	33,449	41,177
Preference Share Capital	-	-	-	-	-
Minority Interest	-	-	-	-	-
Total Loans	8,083	2,307	1,001	43,983	61,001
Def. Tax Liab. / Assets (-)	-	-	-	-	-
Other non-current liabilities / Lease Liabilities	5,282	1,245	6,771	6,771	6,771
Total - Equity & Liab.	**17,820**	**15,971**	**39,449**	**87,827**	**112,572**
Net Fixed Assets	4,839	5,607	9,773	60,662	53,808
Gross Fixed Assets	7,761	9,601	11,740	70,285	70,469
Intangible Assets	67	98	190	190	190
Less: Depn. & Amort.	3,267	4,718	6,338	10,439	17,477
Capital WIP	278	626	4,181	626	626
Investments	-	-	-	-	-
Current Assets	20,522	22,151	41,835	49,602	88,296
Inventories	3,933	4,286	8,231	13,562	17,275
Sundry Debtors	11,853	12,286	12,144	26,467	33,713
Cash & Bank Balances	89	392	358	680	28,415
Loans & Advances	-	-	-	-	-
Other Current Assets	4,646	5,187	21,103	8,892	8,892
Current Liab. & Prov.	8,035	12,350	17,836	28,114	35,209
Current Liabilities	7,212	10,311	20,265	30,543	37,638
Provisions & Others	823	2,040	-2,429	-2,429	-2,429
Net Current Assets	11,747	7,773	19,372	16,860	48,459
Other Non Current Assets/ROU Assets	1,234	2,591	10,305	10,305	10,305
Total - Assets	**17,820**	**15,971**	**39,449**	**87,827**	**112,572**

Source: Company, JM Financial

Cash Flow Statement					(INR mn)
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Profit before Tax	1,073	2,174	6,497	7,194	10,304
Depn. & Amort.	1,380	1,560	1,620	4,101	7,038
Net Interest Exp. / Inc. (-)	2,274	1,806	1,074	1,381	4,034
Inc (-) / Dec in WCap.	-3,097	-2,269	-1,760	-9,376	-3,864
Others	-	-	395	-	-
Taxes Paid	-110	-284	-1,530	-1,798	-2,576
Operating Cash Flow	**1,520**	**2,987**	**6,295**	**1,501**	**14,935**
Capex	-712	-1,464	-7,219	-54,991	-184
Free Cash Flow	808	1,523	-924	-53,489	14,752
Inc (-) / Dec in Investments	-	-	-	-	-
Others	75	-225	-10,261	1,268	1,615
Investing Cash Flow	**-637**	**-1,688**	**-17,480**	**-53,723**	**1,431**
Inc / Dec (-) in Capital	-	6,526	14,314	-	-
Dividend + Tax thereon	-	-	-	-	-
Inc / Dec (-) in Loans	-233	-1,277	-1,137	42,983	17,017
Others	-577	-6,247	-2,029	9,561	-5,649
Financing Cash Flow	**-810**	**-997**	**11,148**	**52,544**	**11,368**
Inc / Dec (-) in Cash	**73**	**301**	**-37**	**322**	**27,735**
Opening Cash Balance	16	89	392	358	680
Closing Cash Balance	89	392	358	680	28,415

Source: Company, JM Financial

Dupont Analysis					
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
Net Margin (%)	3.2	4.1	10.8	5.2	5.8
Asset Turnover (x)	1.4	2.0	1.7	1.6	1.3
Leverage Factor (x)	4.3	2.0	1.3	1.9	2.4
RoE (%)	19.7	16.6	23.6	15.7	18.9

Source: Company, JM Financial

Key Ratios					
Y/E March	FY24A	FY25A	FY26A	FY27E	FY28E
BV/Share (INR)	12.3	34.3	87.4	102.3	123.6
ROIC (%)	18.1	17.9	26.6	11.4	13.6
ROE (%)	19.7	16.6	23.6	15.7	18.9
Net Debt/Equity (x)	1.6	0.0	0.0	1.2	0.7
P/E (x)	89.4	51.0	13.7	13.2	9.2
P/B (x)	16.0	5.7	2.3	1.9	1.6
EV/EBITDA (x)	19.6	14.6	7.8	9.0	4.9
EV/Sales (x)	3.1	2.1	1.5	1.1	0.8
Debtor days	172	131	92	93	93
Inventory days	57	46	63	48	48
Creditor days	112	103	147	104	108

Source: Company, JM Financial

Recommendation History Table

Date	Recommendation	Target Price	% Chg.
9-May-26	Reduce	195	-3.8
8-May-26	Add	202	0.0
9-Apr-26	Add	202	

Recommendation History Chart

APPENDIX I

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Research Analyst(s) Certification

The Research Analyst(s), with respect to each issuer and its securities covered by them in this research report, certify that:

All of the views expressed in this research report accurately reflect his or her or their personal views about all of the issuers and their securities; and

No part of his or her or their compensation was, is, or will be directly or indirectly related to the specific recommendations or views expressed in this research report.

Rating System: Definition of ratings	
Rating	**Meaning**
BUY	Expected return >= 15% over the next twelve months.
ADD	Expected return >= 5% and < 15% over the next twelve months.
REDUCE	Expected return >= -10% and < 5% over the next twelve months.
SELL	Expected return < -10% over the next twelve months.

Note: For REITs (Real Estate Investment Trust) and InvIT (Infrastructure Investment Trust) total expected returns include dividends or DPU (distribution per unit)

Important Disclosures

This research report has been prepared by JM Financial Institutional Securities Limited (JM Financial Institutional Securities) to provide information about the company(ies) and sector(s), if any, covered in the report and may be distributed by it and/or its associates solely for the purpose of information of the select recipient of this report. This report and/or any part thereof, may not be duplicated in any form and/or reproduced or redistributed without the prior written consent of JM Financial Institutional Securities. This report has been prepared independent of the companies covered herein.

JM Financial Institutional Securities is registered with the Securities and Exchange Board of India (SEBI) as a Research Analyst and a Stock Broker having trading memberships of the BSE Ltd. (BSE) and National Stock Exchange of India Ltd. (NSE). No material disciplinary action has been taken by SEBI against JM Financial Institutional Securities in the past two financial years which may impact the investment decision making of the investor. Registration granted by SEBI and certification from the National Institute of Securities Market (NISM) in no way guarantee performance of JM Financial Institutional Securities or provide any assurance of returns to investors.

JM Financial Institutional Securities renders stock broking services primarily to institutional investors and provides the research services to its institutional clients/investors. JM Financial Institutional Securities and its associates are part of a multi-service, integrated investment banking, investment management, brokerage and financing group. JM Financial Institutional Securities and/or its associates might have provided or may provide services in respect of managing offerings of securities, corporate finance, investment banking, mergers & acquisitions, broking, financing or any other advisory services to the company(ies) covered herein. JM Financial Institutional Securities and/or its associates might have received during the past twelve months or may receive compensation from the company(ies) mentioned in this report for rendering any of the above services.

JM Financial Institutional Securities and/or its associates, their directors and employees may; (a) from time to time, have a long or short position in, and buy or sell the securities of the company(ies) mentioned herein or (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) covered under this report or (c) act as an advisor or lender/borrower to, or may have any financial interest in, such company(ies) or (d) considering the nature of business/activities that JM Financial Institutional Securities is engaged in, it may have potential conflict of interest at the time of publication of this report on the subject company(ies).

Neither JM Financial Institutional Securities nor its associates or the Research Analyst(s) named in this report or his/her relatives individually own one per cent or more securities of the company(ies) covered under this report, at the relevant date as specified in the SEBI (Research Analysts) Regulations, 2014.

The Research Analyst(s) principally responsible for the preparation of this research report and their immediate relatives are prohibited from buying or selling debt or equity securities, including but not limited to any option, right, warrant, future, long or short position issued by company(ies) covered under this report. The Research Analyst(s) principally responsible for the preparation of this research report or their immediate relatives (as defined under SEBI (Research Analysts) Regulations, 2014); (a) do not have any financial interest in the company(ies) covered under this report or (b) did not receive any compensation from the company(ies) covered under this report, or from any third party, in connection with this report or (c) do not have any other material conflict of interest at the time of publication of this report. Research Analyst(s) are not serving as an officer, director or employee of the company(ies) covered under this report.

While reasonable care has been taken in the preparation of this report, it does not purport to be a complete description of the securities, markets or developments referred to herein, and JM Financial Institutional Securities does not warrant its accuracy or completeness. JM Financial Institutional Securities may not be in any way responsible for any loss or damage that may arise to any person from any inadvertent error in the information contained in this report. This report is provided for information only and is not an investment advice and must not alone be taken as the basis for an investment decision.

This research report is based on the fundamental research/analysis conducted by the Research Analyst(s) named herein. Accordingly, this report has been prepared by studying/focusing on the fundamentals of the company(ies) covered in this report and other macro-economic factors. JM Financial Institutional Securities may have also issued or may issue, research reports and/or recommendations based on the technical/quantitative analysis of the company(ies) covered in this report by studying and using charts of the stock's price movement, trading volume and/or other volatility parameters. As a result, the views/recommendations expressed in such technical research reports could be inconsistent or even contrary to the views contained in this report.

The investment discussed or views expressed or recommendations/opinions given herein may not be suitable for all investors. The user assumes the entire risk of any use made of this information. The information contained herein may be changed without notice and JM Financial Institutional Securities reserves the right to make modifications and alterations to this statement as they may deem fit from time to time.

This report is neither an offer nor solicitation of an offer to buy and/or sell any securities mentioned herein and/or not an official confirmation of any transaction.

This report is not directed or intended for distribution to, or use by any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject JM Financial Institutional Securities and/or its affiliated company(ies) to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to a certain category of investors. Persons in whose possession this report may come, are required to inform themselves of and to observe such restrictions. Please click here to access our detailed Terms and Conditions, including the Most Important Terms and Conditions.

Additional disclosure only for U.S. persons: JM Financial Institutional Securities has entered into an agreement with JM Financial Securities, Inc. ("JM Financial Securities"), a U.S. registered broker-dealer and member of the Financial Industry Regulatory Authority ("FINRA") in order to conduct certain business in the United States in reliance on the exemption from U.S. broker-dealer registration provided by Rule 15a-6, promulgated under the U.S. Securities Exchange Act of 1934 (the "Exchange Act"), as amended, and as interpreted by the staff of the U.S. Securities and Exchange Commission ("SEC") (together "Rule 15a-6").

This research report is distributed in the United States by JM Financial Securities in compliance with Rule 15a-6, and as a "third party research report" for purposes of FINRA Rule 2241. In compliance with Rule 15a-6(a)(3) this research report is distributed only to "major U.S. institutional investors" as defined in Rule 15a-6 and is not intended for use by any person or entity that is not a major U.S. institutional investor. If you have received a copy of this research report and are not a major U.S. institutional investor, you are instructed not to read, rely on, or reproduce the contents hereof, and to destroy this research or return it to JM Financial Institutional Securities or to JM Financial Securities.

This research report is a product of JM Financial Institutional Securities, which is the employer of the research analyst(s) solely responsible for its content. The research analyst(s) preparing this research report is/are resident outside the United States and are not associated persons or employees of any U.S. registered broker-dealer. Therefore, the analyst(s) are not subject to supervision by a U.S. broker-dealer, or otherwise required to satisfy the regulatory licensing requirements of FINRA and may not be subject to the Rule 2241 restrictions on communications with a subject company, public appearances and trading securities held by a research analyst account.

Any U.S. person who is recipient of this report that wishes further information regarding, or to effect any transaction in, any of the securities discussed in this report, must contact, and deal directly through a U.S. registered representative affiliated with a broker-dealer registered with the SEC and a member of FINRA. In the U.S., JM Financial Institutional Securities has an affiliate, JM Financial Securities, Inc. located at 1177 Avenue of the Americas, 5th Floor, Offices 5045 and 5046, New York, New York 10036. Telephone +1 (332) 900 4956 which is registered with the SEC and is a member of FINRA and SIPC.

Additional disclosure only for U.K. persons: Neither JM Financial Institutional Securities nor any of its affiliates is authorised in the United Kingdom (U.K.) by the Financial Conduct Authority. As a result, this report is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Financial Promotion Order"), (ii) are persons falling within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the matters to which this report relates may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as "relevant persons"). This report is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this report relates is available only to relevant persons and will be engaged in only with relevant persons.

Additional disclosure only for Canadian persons: This report is not, and under no circumstances is to be construed as, an advertisement or a public offering of the securities described herein in Canada or any province or territory thereof. Under no circumstances is this report to be construed as an offer to sell securities or as a solicitation of an offer to buy securities in any jurisdiction of Canada. Any offer or sale of the securities described herein in Canada will be made only under an exemption from the requirements to file a prospectus with the relevant Canadian securities regulators and only by a dealer properly registered under applicable securities laws or, alternatively, pursuant to an exemption from the registration requirement in the relevant province or territory of Canada in which such offer or sale is made. This report is not, and under no circumstances is it to be construed as, a prospectus or an offering memorandum. No securities commission or similar regulatory authority in Canada has reviewed or in any way passed upon these materials, the information contained herein or the merits of the securities described herein and any representation to the contrary is an offence. If you are located in Canada, this report has been made available to you based on your representation that you are an “accredited investor” as such term is defined in National Instrument 45-106 Prospectus Exemptions and a “permitted client” as such term is defined in National Instrument 31-103 Registration Requirements, Exemptions and Ongoing Registrant Obligations. Under no circumstances is the information contained herein to be construed as investment advice in any province or territory of Canada nor should it be construed as being tailored to the needs of the recipient. Canadian recipients are advised that JM Financial Securities, Inc., JM Financial Institutional Securities Limited, their affiliates and authorized agents are not responsible for, nor do they accept, any liability whatsoever for any direct or consequential loss arising from any use of this research report or the information contained herein.

JM Financial Institutional Securities Limited
Corporate Identity Number: U67100MH2017PLC296081
Member of BSE Ltd. and National Stock Exchange of India Ltd.
SEBI Registration Nos.: Stock Broker - INZ000163434, Research Analyst - INH000000610
Registered Office: 7th Floor, Cnergy, Appasaheb Marathe Marg, Prabhadevi, Mumbai 400 025, India.
Board: +91 22 6630 3030 | Fax: +91 22 6630 3488 | Email: jmfinancial.research@jmfl.com | www.jmfl.com
Compliance Officer: Ms. Ashley Johnson | Tel: +91 22 6224 1862 | Email: ashley.johnson@jmfl.com
Grievance Officer: Ms. Ashley Johnson | Tel: +91 22 6224 1862 | Email: instcompliance@jmfl.com